Who could be busier than the Phillies getting ready for baseball season in the Spring? The Executive “Coaches” of your Montgomery Bucks Dental Society are!

Have you seen the lineup and new recruits (not rookies) that your “Coaching Staff” have put together for Spring 2019? They have “traded”, “negotiated”, and “signed” some of the top talent in the League in order to bring you this All Star Team. These “players” have come from sizzling Louisiana, exotic Harrisburg, exciting Doylestown, balmy Alexandria VA, sunny Chadds Ford, and tropical Blue Bell to provide you with important information and entertainment. If you haven’t seen the lineup, here’s a brief recap of what is coming your way.

The season kicked off with our Home Opener on February 28. As our leadoff batter for the Business Success Symposium, Mr. William Gowie discussed the essentials of accounting that every practice owner needs to know. The BSS line up continues with Mrs. Camille Kostelac-Cherry on 3/21 discussing “Team Management” (Human Resources), Robert Esposito, JD on 4/4 discussing “Player Representation” (Legal Protection for the practice owners, associates), John Stanojev on 4/25 discussing “Team Growth and Protection” (Insurance and Investment Planning), John Dean, VP Centric Bank, on 5/9 discussing “Paying the Players” (Financial considerations for practice owners), and on 5/30 we will close the season with Ms. Bridget Fay discussing “Building a Championship Team” (Practice Management, case acceptance, dental insurance, customer service). The BSS home field is Bernie’s 58 South York Road, Hatboro, PA 19040, 6-9pm. Get your tickets now. Beverages and food included. Popcorn and cracker jacks optional.

Additions to the Spring lineup include: Dr. Mike Malone will discuss “Minimal Preparation = Maximum Longevity” on Friday April 12 at Blue Bell Country Club and the MBDS Annual “Coaches” Dinner (installation of new executive officers), which is open to everyone, will be 6pm May 16 at Normandy Farms.

As the Manager, I know my coaching staff has worked hard to provide you with a “World Champion” clinical and business education. So grab a hotdog and a soda, come out to the “ball park” and find out what winning really feels like. If you happen to be “behind in the count”, regardless of where you are in your career, Team MBDS has the coaching to help you succeed. All registration and program details at www.mbds.org.
MARK YOUR CALENDAR
2018-2019

Executive Council Meetings: (held at Blue Bell Country Club Clubhouse)

Dinner Meetings: Cocktail hour beginning at 6:00 & dinner at 7:00
All dinner meetings are held at Normandy Farms in Blue Bell

Monday, March 25, 2019 – Dr. Jay Laudenbach
Full Arch Immediate Loading of Dental Implants: A Streamlined Workflow to Improve Case Acceptance and Clinical Success

Thursday, May 16, 2019 – President’s Banquet at Normandy Farms

Friday Full Day CE. Meetings: Friday courses run 9:00 to 3:30
All CE Events are held at Blue Bell Country Club

April 12, 2019 – Dr. Michael Malone
Minimal Preparation=Maximum Longevity

MBDS is looking for members to get involved in our committees, as well as, online surveys and focus groups. It’s a great way to get involved without a significant commitment of your time.

If interested, contact: mbdsdr@comcast.net

We look forward to welcoming you!

Important Contact Information:
Second District Executive Secretary
Ms. Betty J. Dencler 800-860-3551
Pennsylvania Dental Association 717-234-5941
American Dental Association 312-440-2500
Philadelphia County Dental Society 215-925-6050
Pennsylvania State Board 717-783-7162

Deadline for May 2019 Issue: April 1, 2019

The Bulletin (ISSN 0027-0156) will be published six times for the 2018-2019 Year in September, October, November, January, February, and April. The Montgomery-Bucks Dental Society and the editorial staff assume no responsibility for articles or opinions expressed in this publication by its contributors, or for omissions from such articles. All articles must reach the editor by the first of the month previous to next issue’s publication.

Advertising rates are available from the Business Manager, Dr. Thomas A. Howley, P.O. Box 633, Green Lane, PA 18054, 215-234-4203, mbdsdr@comcast.net

Member of American Association of Dental Editors
Montgomery Bucks Dental Society is proud to present the first annual Business Success Symposium titled, “Take Control of Your Financial Future.” This is an opportunity for both members and non-members to take advantage of the business pearls of leaders in the fields finance, accounting, practice management, HR, business planning, investing, and law. Over 18 hours of continuum designed for both recent graduates and experienced clinicians will be provided, with an unprecedented opportunity to network with experts throughout the business community, as well as, society members! Begin with the Business Success Symposium and build the practice you have always wanted with the following speakers:

Camille Kostelac-Cherry, Esq.
HR and Staff Management
3/21/19

Robert Esposito, Esq.
Legal Representation
4/4/2019

John Stanojev, RFC
Insurance & Investment Planning
4/25/2019

John Dean, VP, Centric Bank
Practice Finance
5/9/2019
Sponsor: Centric Bank

Bridget Fay, BAA, FAADOM
Practice Management
5/30/2019
Sponsor: CareCredit

Come hungry for phenomenal information and refreshments!

Where: Bernies, 58 South York Road, Hatboro, PA 19040
When: 6-9 PM – Light refreshments and cash bar followed by Presentation at 6:30 sharp. Q&A session after presentation.
Cost: MBDS Member Pricing: $30 per session/$150 for 6, ADA Member Pricing: $50 per session/$250 for 6, Non-Member Pricing: $100 per session/$500 for 6, Residents: $30 per session, buy 5 get 6th free (contact mbdsdr@comcast.net)

Contact mbdsdr@comcast.net to register or for more information.
What are the tax benefits of charitable trusts?

When structured properly, these tools could possibly be used to benefit the charities of your choice and also help to reduce your tax obligations at the same time.

The use of trusts involves a complex web of tax rules and regulations. You should consider the counsel of an experienced estate planning professional and your legal and tax advisors before implementing such strategies. Trusts incur upfront costs and ongoing administrative fees.

The information in this article is not intended as tax or legal advice, and it may not be relied on for the purpose of avoiding any federal tax penalties. You are encouraged to seek tax or legal advice from an independent professional advisor. The content is derived from sources believed to be accurate.

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New Britain, PA 18901
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Cell: 215-416-6716
Jstanojev@capitalinsureinvest.com

Americans give freely to support the causes they value, from churches, education, and the arts to medical research. Fortunately, current tax laws encourage and even reward philanthropy. Beyond the basic tax deductions for charitable giving, setting up one or both of the following types of trusts could provide financial advantages in addition to the personal satisfaction that comes from giving.

CHARITABLE REMAINder TRUST

When money, securities, property, or other assets are placed in a properly structured charitable remainder trust, the grantor or the grantor’s beneficiaries receive payment of a specified amount at least annually. When the trust expires, the designated charity receives the assets that remain.

For the grantor, there are a few potential tax benefits: (1) Assets placed in the trust may qualify for an income tax deduction on the estimated present value of the remainder interest that will eventually go to charity. (2) At death, trust assets are not subject to estate taxes because they are no longer part of the grantor’s taxable estate. (3) Any appreciated assets in the trust are also exempt from current capital gains tax.

CHARITABLE LEAD TRUST

A charitable lead trust is an estate conservation tool that uses the grantor’s assets to provide income to a charity. At the end of the trust period, the remaining assets are paid to the grantor or the grantor’s beneficiaries. This type of trust could potentially reduce the estate tax due upon death, most notably on highly appreciated assets, because they are not subject to current capital gains tax.

Keep in mind that donations to both types of charitable trusts are irrevocable. This means that the assets cannot be withdrawn once the trust is formed. Also bear in mind that not all charitable organizations are able to use all possible gifts. It is prudent to check first. The type of organization selected can also affect the tax benefits that may be received.

As we welcome this New Year, we would like to remind our fellow members of the Pittsburgh tragedy that occurred in 2018. As members of Montgomery/Bucks Dental Society, we condemn ALL acts of violence, hate, and intolerance as it violates the moral and ethical core of our society. We send our profound sympathy to the families and friends affected by these acts of terror. As members of MBDS, we will stand united and in partnership with good people everywhere to work together towards a better tomorrow. **We wish everyone a safe, healthy and prosperous New Year.**
GREATER PHILADELPHIA VALLEY FORGE DENTAL CONFERENCE®
MARCH 6-7-8, 2019 • VALLEY FORGE CASINO RESORT & CONVENTION CENTER

WEDNESDAY, MARCH 6, 2019

Dr. Mary Beth Dunn  •  ABC’s of Pediatric Dentistry
Dr. Mark Kleive  •  (PM) Hands-On Composite Restorations
Dr. Susan Muller  •  (AM) Red, White & Ulcerative Lesions
                            (PM) Oral Pathology Update
Pam Smith, RDH  •  (AM) Eat, Live, & Age Well
                            (PM) Winning the War Against Inflammation

CHILD ABUSE RECOGNITION & REPORTING -
(Wednesday Evening Only)

THURSDAY, MARCH 7, 2019

Lillian Caperla, RDH  •  The Changing Face of Dental Hygiene
Debra Engelhardt-Nash  •  Creating a Powerful Practice
Dr. Mark Kleive  •  (AM) Artistry with Composite Restorations
                            (PM) Efficient Veneer Planning

Reminders:

• AGD, CERP & PDHA Accredited Courses
• 66 Exhibiting Companies

• “All Second District Members receive Free CE Courses
  when registered before February 19, 2019 and
  following payment of their 2019 PDA/ADA dues
  (Hands-On & Child Abuse Courses Exempt)

• “FREEDOM PASS available for Dentists who practice
  outside of Second District: Purchase two full days
  of courses and receive a FREE NIGHT at the VF Casino
  Resort plus 2 luncheon tickets, $625/person.
  (Hands-On & Child Abuse Courses Exempt.)

FRIDAY, MARCH 8, 2019

Debra Engelhardt-Nash  •  (AM) Communications & Customer Service
Dr. John Molinari  •  Infection Control & OSHA Update
Dr. Steve Rasner  •  (New Dentist Program) -
  Blueprint for A Successful Practice

PERIO SYMPOSIUM:
Facilitator  •  Dr. Joseph Greenberg

• (AM) Dr. Thomas Rams  •  Periodontal Monitoring
• (AM) Dr. Edward Marcus  •  Lasers In Periodontics
• (PM) Dr. I. Stephen Brown  •  The Pinhole Surgical Technique
• (PM) Dr. Nipul Tanna  •  Advances in Perio-Ortho Treatment

www.gpvfdc.org
216-342-1776
The Abington Jefferson Health Dental Care Access Program is a community benefit program of Abington-Lansdale Hospital in collaboration with the Montgomery Bucks Dental Society and the VNA Foundation of Greater North Penn.

The program began in 2014 and we look forwarding to continuing to build upon our success with your help. Our program uses existing resources by partnering with local dental providers to create a successful and cost-effective community model to meet the dental needs of the underinsured and uninsured residents of the greater North Penn area. We are looking for additional dental providers, including endodontists, to widen our network of participating providers.

Should you choose to participate, reimbursement for your services will be paid by the Abington Jefferson Health Dental Care Access Program. Fees are at, or better than, current Medicaid reimbursement levels and patients are responsible for a $10.00 co-pay. Participants are screened for eligibility and initial appointments are scheduled by the program coordinator. Since the dental work will be completed in your office, your staff simply welcomes our participants as new patients and sends an invoice to the Dental Care Access Program for the services provided. This is a wonderful opportunity to improve the health and quality of life of the people in your own community.

Additionally, the Dental Care Access Program would like to extend a special thank you to the Montgomery Bucks Dental Society. Their partnership has been invaluable in growing our program. We thank them for their continued support. We would also like to thank all of the dental offices, dentists and staff alike, who currently participate in our program. We could not have our program without you and your willingness to embrace our mission, “we improve lives”. You are truly improving the quality of life of the patients you serve and we thank you for your participation in the Dental Care Access Program.

There is an incredible need for affordable and quality dental services for the North Penn community and your participation in our program would allow us to partner together to address that need. If you have any questions, please feel free to contact Julie Paslowski, program coordinator, at 215-412-8507 or Julie.paslowski@jefferson.edu.
Dental Care Access Program

- A new program was created in October 2014 to serve the unmet dental needs of uninsured and underinsured individuals within the North Penn community
  - Funded by the VNA Foundation of Greater North Penn
    - Received Delta Dental Community Care Foundation Access to Care Grant for 2018/2019
  - The program connects individuals with a dentist from our network of participating providers
    - Currently, our program has 20 different dental providers, which consist of 34 locations and 60 dentists
  - The program serves all ages
    - Participants must reside in North Penn, Souderton, or Wissahickon school districts
    - Household income must be below 300% of the federal poverty level
- Since the inception of the program, we have spent $424,838.50 directly towards the dental care for our program participants
  - Funding Spent Directly On Dental Services:

  ![Bar Chart]

  - Since the inception of the program, 486 unique individuals have been served
    - 285 individuals were served in fiscal year 2017/2018
    - 198 individuals were served 1st half of 2018/2019
  - Satisfaction surveys were completed in 2018
    - Dental Provider Feedback:
      - 100% of respondents state they intend to continue as a provider with our program
      - 100% of respondents would recommend our program to others
      - One respondent stated, “The patients are very well informed as to how this plan works, your response time to our questions is quick”.
      - Another respondent stated, “The program so far has been very good”.
    - Participant Feedback:
      - 94% of respondents would recommend this program to other people
      - One respondent stated “thank you so much for your services. I pray that dental care access programs will continue to be helpful”
      - Another respondent stated “the people are all so wonderful and I feel very good there...I am so happy coming there. I feel God blessed me in being able to be helped.”

January 2019
HEALTHLINK needs volunteers!

Are you willing to help?

HEALTHLINK is a free dental clinic serving uninsured, low-wage earning adults in Bucks & Montgomery Counties. The Clinic provides services to working individuals who make below minimum wage and veterans. Free on-site oral health services include: oral exams, x-rays, fillings, dental hygiene, extractions, root canals, crowns, and patient education.

If you are interested in helping, please contact the clinic director, Bela Amado at bamado@healthlinkdental.org

Mark Your Calendar!

Spring All-Member Celebration
Thursday, May 16, 2019 • 7:00 PM
Normandy Farms

We are planning an event that is open to all of our members! While we will briefly induct our new officers and thank our out-going President, Dr. David Kaffey, this event will be for any member of MBDS and their significant other

Look for more information soon!..
Dr. Mike Malone graduated with a Master’s degree from Louisiana Tech University and received his dental degree from the LSU School of Dentistry in 1976. He then served three years in the Air Force Dental Corps before returning to Louisiana to establish a private general practice. Dr. Malone’s commitment to excellence in restorative and cosmetic dentistry started early with extensive continuing education with his primary mentors: L. D. Pankey, Pete Dawson, Alvin Fillastre, and Mike Schuster. He received a fellowship in the Academy of General Dentistry in 1988 and is a member of the ADA, American Equilibration Society, the Pierre Fauchard Academy, and the Pankey Alumni Association. He has been a member of the American Academy of Cosmetic Dentistry since 1988, and was accredited in 1992. In 1995, Dr. Malone was asked to become a member of the Accreditation Board of Examiners of the American Academy of Cosmetic Dentistry, and went on to become an Appeals Examiner for the A.B.O.E. After serving six years on the Board of Directors of the AADC, Dr. Malone served as President for 2003-04. He is also on the staff of LSU as an Assistant Clinical Professor in Prosthodontics. He is a published author in leading journals, member of The Catapult Group and speaks internationally on cosmetic and restorative dentistry. Dr. Malone maintains a fulltime dental practice limited to cosmetic and reconstructive dentistry in Lafayette, LA.

**Course Objectives:**
- Understand the principles of adhesion and how to select the ideal cement based on indication, prep design and type of restorative material with hands-on instruction on techniques using models with several all-ceramic restorations
- Learn step by step procedures for delivering all-ceramic restorations with confidence and success
- Complete the preparation phase faster and with more control
- Manage soft tissue and take ideal impressions every time
- Use principles of smile design to develop an ideal diagnostic waxup
- Transfer the information in the diagnostic waxup into a completed provisional that rivals the final restoration
- Complete and seat finished restorations with predictability
VOLUNTEER DENTISTS NEEDED

When HealthLink Dental Clinic presents

Sealant Saturday

In partnership with the Montgomery Bucks Dental Society.

March 23, 2019
8AM-1PM

ASSIST US AS WE PROVIDE FREE SEALANTS AND DENTAL EXAMS FOR CHILDREN AGES 14 AND UNDER.

HealthLink
1775 Street Road
Southampton, PA 18966

Volunteers must have active PA Dental License. To sign up to join us for this single day event, please email Raquel Braemer at RBraemer@HealthLinkDental.org

For more info about the clinic and its mission, visit www.HealthLinkDental.org
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Classified Ad - Princeton Dental Group, a proud member of the Princeton area community for 100 years, is seeking a Prosthodontist. We are a single location, fee for service, multispecialty practice. Unfortunately, our current Prosthodontist is leaving the area. She developed a very robust prosthetic practice during her tenure with us that includes restorative implant dentistry, veneers, invisalign, all on four and other rehabilitation procedures. There is room for growth and personalization through case selection, material choices and interests. We encourage you to review our website to learn more about our practice (PrincetonDentalGroup.com). This amazing opportunity includes a competitive compensation package with guarantees, a 401K and health benefits. There is an opportunity for partnership as well. We look forward to meeting the right candidate. Please direct all resumes along with a cover letter to: Princetondentalgroup@verizon.net
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Continuing Education Registration Form

All courses are held at Blue Bell Country Club Clubhouse in Blue Bell, PA. Includes all breaks, lunch and instructor handouts. Registration is 8:00 AM to 9:00 AM. Courses begin at 9:00 AM and conclude by 3:30 PM.

**Enter off Route 202 opposite the Montgomery Community College entrance. Tell them you are attending the dental meeting at the clubhouse. Clubhouse is straight back and on the left.

Six hours of CE credit will be given for each course.
All courses are acceptable for AGD credit.

☐ #4, Friday, April 12, 2019
“Minimal Preparation=Maximum Longevity”

FEES

ADA Members: Individual courses - $195
MBDS Members: Individual courses - $195
New Dentists (during first five years of leaving dental school or residency) - $500 for all four courses
Non-ADA Members Dentists: Individual courses - $450
Non-Member Staff: Individual courses - $98
Members’ Staff - $98
Non-Member Staff - $195

Note:
No refunds will be made for any reason. Late fee of $50 will be assessed for registration within 7 days of any course. Doctors are not permitted to transfer admission to the seminars to any other doctor or team.

Doctor’s Name: ____________________________________________________________
Team Names & Position: ____________________________________________________
Address: __________________________________________________________________
__________________________________________________________________________
Phone #: __________________ E-mail: _________________________________
Doctor’s ADA #: __________________________________________________________________

Number of Attending Doctors | Number of Attending Team | Total Attending | Total Dollar Amount
--- | --- | --- | ---

Total Cost | $0.00

Register on-line at www.mbds.org

Return this form with check to:
Montgomery-Bucks Dental Society
P.O. Box 633
Green Lane, PA 18054
215-234-4203
mbdsdr@comcast.net

Approved PACE Program Provider FAGD/MAGD Credit Approval
does not imply acceptance by a state or provincial board of
dentistry or AGD endorsement 11/1/2017 to 10/31/2020
• Understand the pre-operative planning process critical for success in full arch dental implant cases.
• Understand the restorative workflow for full arch cases.
• Anticipate the required clinical chair time, laboratory and dental implant component costs associated the restorative process for full arch cases.

As a graduate of the Periodontics and Periodontal Prosthesis program at the University of Pennsylvania, Dr. Laudenbach is able to provide a unique perspective into both surgical and restorative aspects of prosthetics, periodontics, and implant dentistry. He also served as: Assistant Clinical Professor University of Pennsylvania School of Dental Medicine, Department of Periodontics, Periodontal Prosthesis, and Implant Dentistry (2006 to 2012); Visiting lecturer: Kornberg School of Dentistry, Temple University, Philadelphia, PA; Albert Einstein Medical Center General Practice Residency Program, Philadelphia, PA; Diplomate of the American Board of Periodontology, Fellow of the International Team for Implantology, Board member and Program Chair of the Delaware Academy of Osseointegration, and founder of the Center City Study Club, Philadelphia, PA.

**Handouts & Wi-Fi for CE Courses**

Any relevant handouts for the MBDS continuing education series lectures will be posted on the MBDS Continuing Education webpage shortly before each session.

If attending a course, please check the webpage: [http://www.mbds.org/Education.html](http://www.mbds.org/Education.html) and print out the handout pages.

There is also Wi-Fi available on-site so you could also bring a device and view them during the presentation if you desire.

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**REGISTRATION FORM**

**MONTGOMERY-BUCKS DENTAL SOCIETY**

March 25, 2019 – Dr. Jay Laudenbach

*Full arch Immediate Loading of Dental Implants: A Streamlined Workflow to Improve Case Acceptance and Clinical Success*

If you want to mail a check, please return this form with your check to:

MBDS PO Box 633 Green Lane, PA 18054-0633

Doctor Attending Menu Selection: ❑ Fish ❑ Chicken ❑ Vegetarian

Name: ___________________________________________________________________

Email: _______________________________ Telephone: ___________________________

Other Attendees: ❑ Fish ❑ Chicken ❑ Vegetarian

Name: ___________________________________________________________________

Name: ___________________________________________________________________

“Comp” meals may be used for this event but only for pre-registered meals.

Email: mbdsdr@comcast.net to verify that you are eligible.

$49.00 per person Total Attending ( ) x $49.00 - $ _____________

$70.00 if received after 3/18/2019 or on-site.
Our mission is to encourage the improvement of the health of the public, foster excellence and ethics in dentistry, to provide a network of informed, proactive dentists, to enhance the image of the profession to the public, to provide education and services to the members, to support the growth and professional success of the members, and to represent the interest of the dental profession and the public which it serves.

Membership Benefits in the Montgomery-Bucks Dental Society include:

General Membership Meetings
- Meet with your colleagues at these monthly dinner meetings offering lectures by a variety of speakers.
- Members receive two complimentary dinners annually.

Continuing Education Programs
- Fulfill All CE Credit Requirements
- Grow professionally by attending our superb CE programs featuring nationally known speakers. New dentists receive substantial discounts for all courses; nonmembers are invited to attend one evening program or one all-day seminar free of charge.
- Accumulate the required CE credits in one year through various programs and meetings offered by MBDS while enjoying the camaraderie of your colleagues who represent a diversified membership.

Valley Forge Dental Conference
- Experience a top-rated dental meeting featuring a three-day scientific session as well as a full range of technical exhibits. Enjoy nationally known speakers, auxiliary programs and exciting social activities.